## **MEET TERESA**

Schmuck Jumber Company

## | By Noël Soisson

Ready to give your home a spring makeover? Stop in at Schmuck Lumber Company and meet with Teresa Crouse who is always excited to help you make it "Feel Like Home Now"!

Teresa has never had any trouble talking to people. She's always been drawn to jobs and positions that have afforded her the opportunity to work with the public. Her favorite part about working at Schmuck is being a part of a customer's life, whether they be the homeowner or a contractor—she enjoys helping them through the process of any project they're working on.

Quite often, while driving down the street, Teresa unexpectedly spots materials she sold now installed on someone's home. Seeing these projects fills her with pride as she played a role in the creation process. "You may not think about being involved in someone's life when you are selling them a new front door, but to me that is what it means", she says. "It really is an honor to live and work in a town where what I do and who I am can be impacted in a positive way daily."



Schmuck Lumber Company recently made improvements to their downtown Railroad Street location to allow for a larger retail space so customers can come in and check materials out more comfortably. The warehouse and yard area have also been redesigned to make customer flow easier. Though originally known for just supplying lumber, Schmuck now offers a full range of building materials needed at both a contractor and retail level. Anything from floors to windows and everything in-between!

In addition, Schmuck also strives to support local businesses by using local food and drink at their company parties and when giving away gift cards for restaurants. They hope to promote their fellow small businesses as often as possible to show how much they care for the local community.

Teresa loves working at the downtown Hanover location—she's able to run to local shops or the library during her lunch break. She says, "we are all busy people and having a chance to use time wisely makes life easier."

If you are a homeowner, Teresa highly encourages you to come in and see what Schmuck Lumber Company has to offer. She hears customers say, "I have lived in Hanover for years and I have never been in here" or "I never knew you sold that." Come in for a visit soon and check everything out!



## SCHMUCK LUMBER COMPANY

225 North Railroad Street, Hanover, PA 17331

Monday – Friday 7:00 am – 4:30 pm Starting this spring, Saturdays 8am - 12pm

(717) 637-6616 / Toll Free (800) 258-4949

schmucklumber.com

## **SCHMUCK'S HISTORY**

Schmuck Lumber Company at 225 Railroad Street, Hanover, Pennsylvania was founded and organized on May 6, 1852 by Henry M. Schmuck, Jacob Wirt, John Grove, Henry Eichelberger and Edward E. Young and its first lumber yard was located on Frederick Street. The location was on the south side at a point not far below where Meade Avenue joins Frederick Street today. About a year later, the company moved to Railroad Street and it has been at this location ever since.

When the business was started in 1852, the only product sold was lumber. At that time most of the lumber came from the mountains of Pennsylvania around Williamsport, where it was sawed, made into rafts and floated down the Susquehanna River to Wrightsville. From there it was hauled by rail to Hanover.



